

Inland Marine Newsletter

We want to be your number one resource for inland marine, whether monoline or supporting a package policy. Learn more about how we can help you protect your customers.

Spotlight: Equipment Dealers

Specific Inland Marine forms are designed to provide coverage for equipment dealers. The definition of an equipment dealer is broad and can include, but is not limited to the following: construction equipment, farm/agriculture equipment, industry machinery equipment dealers, site support equipment, etc.

Forms

- IM 7700 01 09 Equipment Sales & Rental Coverage

Coverage Highlights

- Property inside buildings
- Property outside buildings
- Contingent coverage
- Equipment intended for sale or rent/leased to others
- Equipment of others while repairing or servicing
- Replacement cost is available

Available Options

- Loss of equipment rental income
- Repair service coverage
- Reporting form
- Fraud & deceit coverage
- Equipment hauling coverage
- Peak season coverage
- Tools intended for sale
- Flood
- Earthquake

Easy Access to Online Rating Through eCLIQ[®]

Check out our short videos to see how you can quote inland marine policies from the comfort of your office!



BUILDER'S
RISK

[Watch Video >](#)



CONTRACTOR'S
EQUIPMENT

[Watch Video >](#)



SCHEDULED
PROPERTY
FLOATER

[Watch Video >](#)

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Recent Success List

Account Classification	Premium
Equipment dealer: refrigeration units	\$57,000
Medical equipment: MRI machines	\$40,995
Motor truck cargo: food distribution	\$30,600
Builder's risk: residential builder (reporter)	\$21,000
Equipment dealer: construction equipment	\$19,000
Builder's risk: addition - high school	\$16,965
Contractor's equipment: excavating equipment	\$12,200
Equipment dealer: street & road equipment	\$12,000
Equipment dealer: boat lifts	\$5,000
Fine arts floater: office	\$2,500
Builder's risk: home renovation	\$1,500

What We're Writing

Builder's risk	Equipment dealers
Bailee's	Fine arts & museums
Communication exposures (Cell towers & EDP)	Installation floaters
Contractor's equipment	Motor truck cargo & transportation
Miscellaneous property floaters	Warehouse legal

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 Send us your new business submissions today!**

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